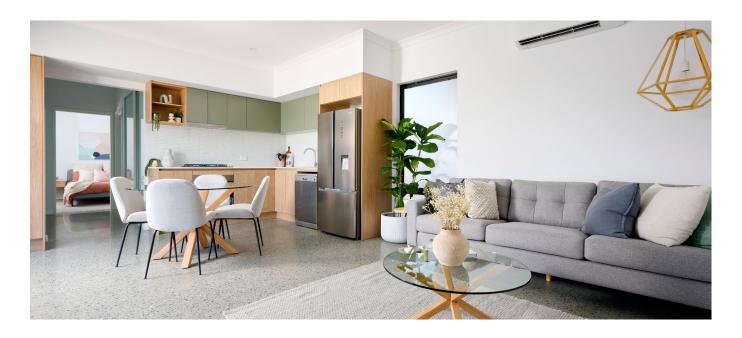


# **CAPABILITY STATEMENT**





### **ABOUT FOX MODULAR**

Fox Modular is the leading provider of innovative modular buildings to the Western Australian market. Proudly part of Pique Mod Pty Ltd, Fox has been the trusted name in manufacturing transportable buildings for over 10 years. We supply transportable buildings for both residential and commercial purposes, and we have a deep understanding of regional areas and superior home design.



Fox Modular is a proudly WA-owned and operated business, founded by Nicholas

Berry in 2010. Our manufacturing facilities support various sectors with quality of product unparalleled in the industry. With a focus on designing and manufacturing premium modular buildings, our team's experience and attention to detail flow to our commercial undertakings.

We are passionate about project delivery and take pride in delivering each project above client expectations. Fox will work within budget and timeline parameters to provide superior products that stand the test of time.

With an impressive array of modular designs and a keen interest in pushing the 'norms' within the modular building industry, Fox has continued its rise to become one of the state's most trusted and respected builders. Our completed project locations range anywhere from Albany to Kalgoorlie, Exmouth to Kalbarri and beyond. We have completed more than 700 diverse projects throughout the state.

We now deliver hundreds of modules per year across all areas of Western Australia. We understand the diverse nature of each region and the complexities and nuances with the varying climates, wind regions, preferred styles, budgets, living habits of each area, and the availability of local contractors. We have focused on building our capability over the last few years and have continued to grow from strength to strength. We want to change the status quo and the perception of modular buildings to make them part of mainstream construction and have worked tirelessly to perfect our designs, team and processes.



### WHAT SETS US APART

#### **FASTER BUILD TIMES**

Our buildings are constructed off-site in highly supervised facilities, ensuring each one is built to the highest quality standard which results in reduced build times. At Fox Modular, we construct our modular buildings at our local manufacturing facility, while our site team will prepare the land in tandem. Modular construction can see delivery of buildings up to 50% faster than traditional construction processes.

#### MINIMAL DELAYS

Construction takes place in a controlled climate factory with trades and materials already on-site, which can aid in speeding up the process. We are willing to stockpile materials and order early to further ease any delays.

#### **SUSTAINABILITY**

Sustainability plays a key role in business operations at Fox Modular. From initial designs through to final build and transportation, we look to minimise our impact at every stage. We also help to do our bit by focusing on minimising the impact of our construction methods on the environment. This means recycling materials wherever we can, minimising resource usage and choosing eco-friendly options for our fixtures and finishes. Where a traditional builder uses four skip bins per build, Fox uses under one bin, more often than not with two builds sharing a bin.

#### **VALUE PROPOSITION**

Fox has integrated commercial experience that offers our larger commercial clients personalised customer service. As a registered builder specialising in manufacturing, we can deliver a turnkey offering from project conception to installation and commissioning.

#### PERSONALISED PROJECT MANAGEMENT

Our dedication to providing the highest levels of personalised project management from our earliest days has set us apart. As a family-owned and operated business, we strive to develop lasting relationships with our customers for the benefit of all.

#### **FLEXIBILITY**

As Fox is not limited by procurement agreements or other factors that can affect traditional builders, we are able to keep jobs moving despite material and supplier issues or shortages. We have the flexibility to source materials from any supplier, mitigating lengthy construction delays and ensuring we can keep our pricing competitive.

#### **BUILD CAPACITY**

We have the ability to produce over 100 modules simultaneously across our three production facilities. With a further 20 that may be in the installation process at any given time, we can have 120 underway concurrently at any given time. With total construction timeframes of under 6 months with jobs in the facility for just 4 months at a time, we have the capacity to build 400 modules per year.





### **OUR PEOPLE**

Every member of the Fox team brings something special to the table. Get to know our key management staff here, and how we can combine our specialist expertise to help you reach your goals.



## JESSICA BERRY MANAGING DIRECTOR

Jessica has over 15 years of experience in the mining, resources, and construction industries as a Construction Supervisor, Business Development Manager, Project Delivery, and General Manager. Jessica worked for construction company BGC in various managerial roles and has overseen large-scale projects for the mining industry.



NICK BERRY FOUNDER & DIRECTOR

With his local and international experience, Nick has extensive knowledge of the building and construction industries in Australia and the United Kingdom, having worked across residential and commercial construction as well as in the farming and mining industries. Nick is also a licensed plumber and offers ongoing technical expertise and support across all facets of the business.



RENEE MORRELL-BROWN GENERAL MANAGER

With more than 27 years' experience in the building and construction industry, Renee brings knowledge, passion, and creative flair to Fox. She has worked on several large residential projects from concept to completion, whilst holding various managerial roles, from Administration Manager to Sales Manager, Business Development Manager and Project Delivery Manager.



## BRAD HILL BUILDING MANAGER & REGISTERED BUILDER

With more than 25 years' experience in the building and construction industry, Brad is Fox Modular's registered builder, with his diverse background spanning cabinetmaking to Supervisor and Senior Construction Manager. In his previous role at BGC, Brad delivered over 1,000 residential and apartment dwellings each year as a Qualified Building Practitioner (102022).



#### MICHAEL RAATS DRAFTING MANAGER

Michael is a highly experienced Draftsperson, adding nearly 15 years' experience to the Fox Modular team. He has worked across a wide range of project types including Department of Housing projects, aged care developments, Class 2 walk-up apartments and multi-dwelling estates with up to 100 units, through to high-end individual single, double and triple-storey residential builds.



ANDREW JONES
COMMERCIAL MANAGER

Andrew has an extensive commercial and project builder background. During his career, Andrew has successfully run a Department of Communities panel program, among other significant achievements. At Fox, Andrew provides oversight to the estimating and scheduling works and oversees the designated Project Manager.



TODD WEAIRE INSTALLATIONS MANAGER

Todd was one of Fox's first employees, commencing as a cabinetmaker and carpenter. He brings more than eight years of modular construction experience and previous commercial, civil, and mining construction experience to his role.



MIKE MEAD GROUP SALES MANAGER

Mike has over 12 years of sales experience, including the roles of Sales Consultant and Sales Manager in new home construction. He develops action plans for his sales team and provides the best customer service possible for Fox's clients. Mike has earned the trust of several companies and has maintained strong recurring client relationships over his career.



CIARA OLDHAM
OPERATIONS MANAGER

Ciara has over 20 years of experience in the construction industry, working across various projects and industries. Having owned her own business for eight years, Ciara is multi-faceted and highly knowledgeable. Her qualifications include a Bachelor of Science (Hons) Arch Tech.



## PRODUCTION SIZE & SCALE

With over 40,000 square metres of manufacturing facilities in Gnangara, Malaga and Bibra Lake and our own roll forming machine, we have the resources, space and trades readily on hand to undertake work in a timely manner. Solid relationships with our suppliers, including two concrete slab providers (Action Solutions and Gray's Concrete), mean we are able to easily source materials and avoid issues with shortages that may affect traditional home builders.

461 Victoria Road, Malaga, is a purpose-built modular production facility. It can build over 40 multiple module homes simultaneously and has a dedicated Supervisory team and on-site Carpenters. Bibra Lake is a secure facility which can build up to 80 modules at one time. Having both southern and northern locations allows us to capitalise on a large trade base throughout the metropolitan area.









### **OUR COMMITMENT TO EXCELLENCE**

As a trusted name in the design and construction of custom-built transportable buildings, we strive to deliver excellence in everything we do.

This includes achieving the highest standards of comfort, quality and sustainability across our entire product range.

#### AWARD-WINNING SUCCESS

At the 2023 HIA Truecore Steel Perth Housing Awards, the HIA CSR Western Australia Housing Awards and the HIA WA Kitchen & Bathroom Awards, we were extremely proud to take home a number of awards with our Shorehouse design from our PIQUE range of premium modular homes. We were also the recipient of awards at the 2022 and 2021 events.

#### 2023

#### HIA Truecore Steel Perth Housing Awards

Modular and Prefabricated Housing of the Year The Shorehouse

#### HIA CSR Western Australia Housing Awards

Modular and Prefabricated Housing of the Year The Shorehouse

#### HIA WA Kitchen & Bathroom Awards

Kitchen in a Display Home Up to \$450,000 The Shorehouse

#### HIA WA Kitchen & Bathroom Awards

Bathroom in a Display Home Up to \$450,000 The Shorehouse

#### HIA Truecore Steel Perth Housing Awards

Lightweight Housing \$400,000 to \$600,000 The Shorehouse

#### 2022

#### HIA Colorbond Steel Perth Housing Awards

Modular and Prefabricated Housing of the Year The Macpherson



#### 2021

#### HIA Colorbond Steel Perth Housing Awards

Modular and Prefabricated Housing of the Year The Hemsworth

#### HIA CSR Western Australia Housing Awards

Modular and Prefabricated Housing of the Year The Hemsworth

## **DISPLAY HOMES**



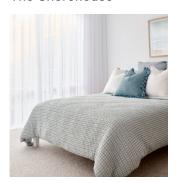
The Hemsworth



The Shorehouse



The Hemsworth



The Shorehouse



The Hemsworth



The Shorehouse



The Shorehouse



The Hemsworth



The Monaco



The Fitzroy

## **CLIENT HOMES**



Taylor, Gidgegannup

National Lifestyle Villages



McClurkin, Lower Chittering



Atkinson, Bremer Bay



Sumaryo, Herne Hill

## **COMMERCIAL BUILDINGS**





Qube Property

**Qube Property** 





Full of Beanz

Classroom





Transportable office

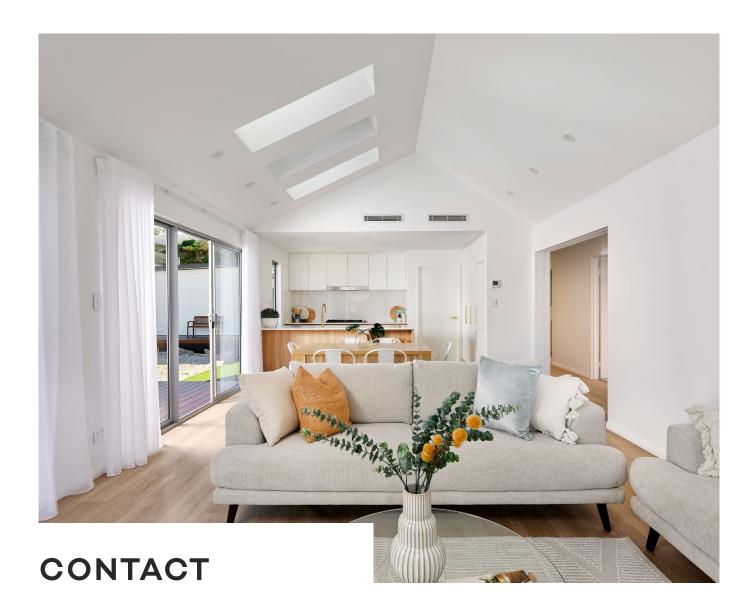
Transportable office







Wintawari Guruma Aboriginal Corporation Classroom – Tom Price



### Jessica Berry

**E:** jberry@foxmodular.com.au

**P**: 0412 623 265